RMGT

Smart Impressions

Your link to the world of printing



PRINTING United Expo Special Edition

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Welcome to PRINTING United Expo 2026

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Bender Inc. (Missouri)
L+L Printers, Inc. (California)
Mercersburg Printing, Inc. (Pennsylvania)
Seagull Printing (Utah)

Welcome to PRINTING United Expo 2026

September 23rd - September 25th



Booth Number
#N5635

Graphco

Jeremy Gattozzi,
COO & Managing Partner

As Graphco prepares for PRINTING United, the company remains focused on its Commit to Print message, reinforcing its confidence in the future of print and its commitment to helping customers succeed through proven technology. At the show, Graphco will highlight the complete RMGT press lineup, showcasing the unique strengths and productivity advantages of each platform through an interactive booth experience. From commercial printing to packaging applications, RMGT continues to deliver the automation, efficiency, and print quality today's businesses demand. Backed by Graphco's experienced sales, service, and technical support teams, customers gain more than industry-leading equipment, they gain a trusted partner dedicated to delivering The Unfair Advantage™.

Midwest and Southeast Region

CONTACT

800-458-2769
graphco@graphco.com
www.graphco.com



Booth Number
#N5461

RM Machinery

Mike Stock, VP of Sales

RM Machinery is excited to connect with printers from across North America at PRINTING United and discuss how RMGT technology can improve productivity, automation, print quality, and profitability. As the exclusive U.S. dealer for the RMGT 1060 and the representative for the complete RMGT sheetfed offset press line throughout Canada, RM Machinery offers solutions for commercial, packaging, and specialty printing applications. Visitors will learn about advanced automation, fast makereadies, reduced waste, flexible press configurations, and equipment designed to deliver consistent quality at high production speeds. RM Machinery also provides factory-trained service technicians, comprehensive parts support, application expertise, and strategically stocked equipment in the U.S. to help shorten delivery times.

RMGT 10 Series - USA &
RMGT product line for Canada and Puerto Rico

CONTACT

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PRINTING UNITED EXPO

As RMGT's North American sales and service partners, we work closely with printers to deliver the right press technology and support for their unique business goals. Beyond industry-leading equipment, our teams provide expert guidance throughout the entire investment—from evaluation and installation to training, service, and long-term support. We invite you to connect with your local RMGT distributor during PRINTING United to learn how RMGT solutions can help address your printing challenges and support your future growth.



Booth Number
#N5461

G.E. Richards

Jeff Wagner, CEO

PRINTING United 2026 continues to be one of the most exciting events of the year for G.E. Richards, connecting us with new printing customers from across the country and strengthening relationships throughout the industry. As a full-service graphic arts supplier, we provide comprehensive equipment, supplies, service, and technical support to help printers succeed. Our team includes specialists in every area of the printing industry, ensuring expert guidance and responsive support. G.E. Richards is proud to be the largest Kodak reseller in America and one of the industry's leading RMGT sales and support organizations. We look forward to helping attendees discover solutions that drive growth and performance.

Northeast, NC, SC and VA Region

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G.E.RICHARDS Graphic Supplies Co. Inc



Booth Number
#N5461

Print & Finishing Solutions

Christian Stauss, CEO

Print & Finishing Solutions (PFS) is excited to showcase the powerhouse RMGT offset technology at PRINTING United in Las Vegas. As the Exclusive Western US distributor, our commitment to your success goes far beyond the showroom floor. Supported by an elite team of 20+ service technicians, PFS provides unmatched service and technical expertise for all your offset, digital, and bindery needs. Whether you are looking to optimize your current pressroom or expand your capabilities, we invite you to stop by our booth (N5461). We are eager to connect with industry peers, welcome new prospects, and catch up with our valued existing customers.

Western Region

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PFS PRINT & FINISHING SOLUTIONS

Missouri



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Mr. Dave Bender, President & CEO

Bender Redefines Offset Productivity with Single-Pressman & Single Pass RMGT 8-Color Long Perfector

April, 2026 — Bender Inc., a leader in commercial printing serving the St. Louis area, is redefining pressroom productivity with the installation of an 8-color RMGT 970 long perfector with LED curing technology, acquired through Graphco, the Exclusive Midwest & Southeast U.S. Distributor for RMGT presses. Running with a single pressman while producing double-sided work in a single pass, this investment delivers a step-change in throughput, labor efficiency, and cost per sheet—strengthening Bender's ability to serve clients across all 50 states and in more than 20 countries with speed and consistency.

Proud to Be More Than Just a Printing Service

Founded in 1991, Bender has built a stellar reputation by offering a comprehensive, one-stop suite of high-quality printing services—ranging from commercial offset and digital printing to in-house binding, finishing, and fulfillment.

"With our roots firmly in commercial offset printing, we're always looking for ways to deliver more value to our customers," said Dave Bender, CEO of Bender. "The RMGT 970 Long Perfector is a true productivity multiplier—it allows us to produce double-sided work in a single pass with fewer touchpoints, less labor, and dramatically faster turnaround. Operating with a single pressman means we can run two full shifts at the same labor cost we previously had on days. That's a four-bagger—every impression now counts two-for-one, and we're generating 16 hours of output for the labor cost of 8."

Single-Operator Performance That Transforms the Cost Model

A defining advantage of the RMGT 970 Long Perfector is its ability to run at full production speeds with just one pressman. By combining advanced automation, LED instant curing, and true single-pass perfecting, Bender has fundamentally changed its labor equation.

Compared to traditional 40" single-side presses that require multiple operators, multiple passes, and added handling, Bender now produces more work with fewer people and fewer steps. "With the addition of our 4/4 RMGT 970 Long Perfector, a powerful digital storefront, and cutting-edge technology, we are redefining what speed and accuracy look like in today's print environment," states Bender. "The result is a leaner operation, higher consistency, and significantly improved margins—without sacrificing



RMGT 970PF-8+LED

quality." "Bender is now positioned to deliver even greater efficiency and responsiveness for their customers," said Chris Manley, President of Graphco.

4/4 in One Pass: A Decisive Advantage Over 40" Presses

The RMGT 970 delivers up to 15,000 sheets per hour with zero drying time, while Insta.Color automation enables rapid makereadies and seamless job transitions. Benford LED curing technology ensures sheets exit the press ready for finishing immediately — eliminating drying delays, spray powder, and unnecessary handling.


From left to right: Dave Bender (President & CEO), Jim Bender (Senior Executive Vice President & Managing Partner)

But the real advantage is in production geometry. Running four-over-four work in a single pass on an 8-UP+ format eliminates the inefficiencies built into even the newest 40" single-side presses. Jobs that once required two passes, additional labor, and extended cycle times are now completed in one continuous process—cutting production time, reducing waste, and increasing throughput.

Energy efficiency further amplifies the gain. The RMGT consumes fewer kilowatts per impression, and because each impression produces both sides of the sheet, the electricity required per finished sheet is reduced by more than two times compared to Bender's previous 40" press.

Driving Speed to Market and Competitive Advantage

With single-pass 4/4 production, instant curing, and single-operator efficiency, Bender has dramatically accelerated its production cycle. Jobs move from press to finishing without delay, enabling faster turnaround, tighter scheduling, and greater responsiveness to customer demands.

For Bender's customers, that means shorter lead times, consistent high quality, and the confidence that their work is being produced on one of the most efficient platforms in the industry.

For Bender, it means a powerful competitive advantage—lower cost per sheet, increased capacity, and a more agile, scalable operation.

With the RMGT 970 Perfector fully operational after just a few weeks, Bender is positioned to meet growing demand while continuing to push the boundaries of what's possible in commercial printing.

"Bender made a bold, strategic move with this investment," said Jeremy Gattozzi, Chief Operating Officer of Graphco. "The combination of single-operator performance and true four-over-four production in a single pass on an 8-UP+ press gives them a massive advantage in speed, labor efficiency, and total cost of production. We are proud to partner with Dave and the whole Bender Team."

California

L+L Printers, Inc.

www.llprinters.com

6200 Yarrow Drive, Carlsbad, California 92011, USA

Website





Mr. Andy Campbell, L+L VP of Operations

A Legacy of Performance: RM Machinery Partners with L+L Printers for New RMGT 1060LX Installation in California

December, 2025 – RM Machinery (RMM) is proud to announce the successful installation of a new RMGT 1060LX-6+CC+LD at L+L Printers in Carlsbad, California. While every installation is a milestone, this partnership highlights the incredible power of long-term trust and the technical superiority of the RMGT platform.

L+L Printers is Southern California's premier commercial printing and direct mail marketing partner. Established in Carlsbad, CA in 1959, the company combines a decades-long reputation for high quality and exceptional customer service with cutting-edge technology to deliver top-tier print and marketing solutions.

KEY OFFERINGS

- Comprehensive Printing: Offset, digital, and variable data printing.
- End-to-End Marketing Solutions: Direct mail marketing, custom programming, marketing asset management, and fulfillment.

In early December 2025, when L+L Printers began their due diligence for a new offset press, the competition was stiff. However, the decision-making process was famously brief. When RMM's VP of Sales, Mike Stock, offered to host a demo for the L+L team to see the RMGT 10-series in action, the response from L+L was a testament to our history together:

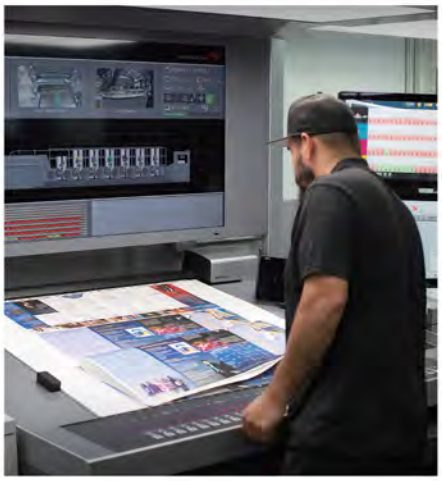
"Just send the contract. We don't need a demo."

For L+L, the choice wasn't just about a new machine — it was about a decade-plus of reliable service, parts support, and the undeniable performance of the Mitsubishi/RMGT legacy.





RMGT 1060LX-6+CC+LD



Speed and Execution

True to the pace of the modern print industry, the RMM team moved from paperwork to pavement in record time. Within one week of the contract being signed and payment wired, the machine was shipped from RMM's New Jersey warehouse to Southern California.

The New 1060LX-6+CC+LD Provides L+L Printers With:

- Industry Leading Automation: Utilizing advanced features for nearly instantaneous make-readies.
- Proven Reliability: Seamlessly replacing their 2008 Mitsubishi with a modernized, high-speed engine.
- Market Leadership: Maintaining their status as Southern California's premier provider of innovative print solutions.

"We are honored to support L+L Printers in this next chapter," says Mike Stock. "Their trust in our technology and our service team is what drives us to keep pushing the boundaries of what's possible in offset print."

The Technology Gap

L+L's decision was rooted in technical reality. After evaluating contemporary German and Japanese alternatives, L+L found that the "modern" competition was still lagging behind the technology found in their 18-year-old Mitsubishi. While other manufacturers are still promoting FAPC (Fully Automatic Plate Changing) and slower speeds, L+L's 2008 workhorse already featured SimulChange technology.

To L+L, moving to anything other than the RMGT 1060LX would have felt like a step backward.



From left to right: John Ward (Senior Service Manager), Luis Cervantes (Lead Pressman), Raul Lopez (Operations Manager), Andy Campbell (VP of Operations), Frank Scorzelli (President)

Pennsylvania



Transforming Print Production: How Mercersburg Printing Raised the Bar

A Legacy of Customer-First Philosophy Meets State-of-the-Art Innovation

January, 2026 – That commitment to continuous improvement recently led Mercersburg Printing to make a landmark investment. The company proudly announced the successful installation of the RMGT 970PF-8+LED-UV+CC+IR+PQS-D(I+C+R)+SLD, one of the most advanced presses currently available in the commercial printing industry. This 8-Color LED-UV Long Perfector represents the pinnacle of automated offset printing.

For nearly three decades, Mercersburg Printing has built its sterling reputation on one simple, unwavering philosophy: putting the customer first. Since opening its doors in 1997 in Mercersburg, Pennsylvania, the family-owned design and print provider has successfully navigated an ever-evolving industry landscape. By combining deeply personalized service with a relentless commitment to investing in the latest printing technology, they have consistently delivered cost-effective solutions that help their customers succeed.

Mercersburg Printing serves a diverse clientele, including direct customers and other printing professionals who rely on their expertise. Over the years, their commitment to environmental sustainability and state-of-the-art equipment has not been a static goal, but rather an ongoing, dynamic process. Today, this dedication has culminated in a transformative leap forward for the company's production floor.

A Monumental Leap in Press Technology

The RMGT 970 Series is designed to maximize productivity while delivering outstanding, repeatable color consistency. Equipped with breakthrough LED-UV technology and complete automation—including the PQS-D system for integrated inspection, color control, and registration—the press guarantees premium quality control on every sheet. The unparalleled production capabilities provided by the RMGT 970PF-8 allowed Mercersburg Printing to confidently replace two older multiple-color 23" x 29" presses, significantly optimizing their floor space and operational efficiency.

This major installation was facilitated by G.E. Richards Graphic Supplies, Inc.,



From left to right: Bob Cournoyer (Pressman), Pete Frank (Pressman)

a leading provider of graphic arts equipment and support. The acquisition of the new press is more than just an equipment upgrade; it reflects a deeply rooted partnership focused on helping printers maximize performance, ensure exceptional quality, and secure long-term success in a highly competitive market.

Synergy of Workflow and Sustainability
Modern print production is not just about the press; it is about the entire ecosystem of prepress, production, and finishing. By pairing the formidable RMGT press with Kodak Sonora Xtra process-free plates, Mercersburg Printing has revolutionized its production workflow.

This strategic combination eliminates traditional prepress chemistry, significantly reducing the company's environmental footprint while simultaneously boosting prepress speed.

The synergy of automated workflows, advanced computer-to-plate (CTP) technology, instantaneous LED-UV curing, and modern finishing equipment enables the company to produce high-quality work with greater speed, efficiency, and precision than ever before. Jobs come off the press completely dry and ready for immediate finishing, completely redefining turnaround times for time-sensitive customer campaigns.

"It has fundamentally changed the way we operate, resulting in substantial productivity gains and positioning us to expand into new business opportunities."

The Power of Craftsmanship and People
While the RMGT 970PF-8 and Kodak Sonora Xtra plates are marvels of modern engineering, technology alone does not define Mercersburg Printing.The company recognizes that machinery is only as effective as the hands that guide it. The company's greatest strength remains its people.

Experienced professionals work alongside this industry-leading equipment to ensure every project



RMGT 970PF-8+LED-UV+CC+IR+PQS-D(I+C+R)+SLD

receives the exact same attention to detail, craftsmanship, and personalized customer service that have been the hallmark of the business for almost 30 years. Whether producing sophisticated marketing materials,high-volume commercial print, or bespoke specialty projects, the focus remains resolutely the same: to deliver exceptional results while making every customer interaction meaningful and valuable.

Positioned for the Future
As customer expectations continue to evolve in an increasingly fast-paced world, Mercersburg Printing refuses to rest on its laurels.The company continues to invest in true innovation that delivers measurable, tangible value to its clients. The transition from two legacy presses to one highly automated, incredibly efficient RMGT 970PF-8 stands as a testament to their forward-thinking strategy.

With dramatically increased productivity, expanded printing capabilities, and the steadfast support of trusted industry partners like G.E. Richards Graphic Supplies, Mercersburg Printing is exceptionally well-positioned for the future. They continue their legacy of helping businesses communicate more effectively, all while setting a new, higher standard for quality, efficiency, and customer service in today's demanding commercial print marketplace.



From left to right: Doug Shenberger (Owner), Dustin Shenberger (Owner), Devin Shenberger (Owner)

Utah

Seagull Printing

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Website





Mr. Chris Walker, President

Seagull Printing Completes Largest Technology Investment in Company History

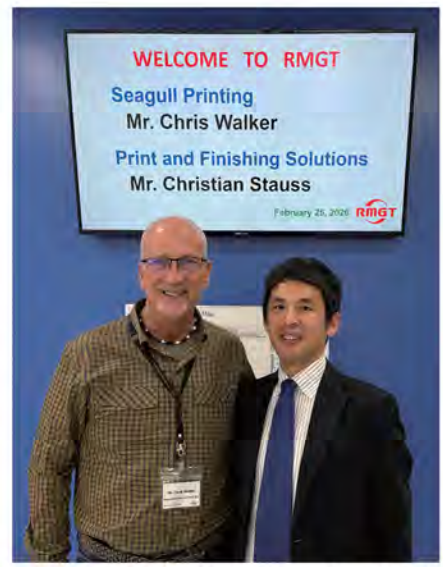
June, 2026 — Seagull Printing has completed the largest technology investment in its recent company history with the installation of an eight-color RMGT 790 Perfecting Press featuring advanced LED-UV curing technology. The investment represents a significant milestone in the company's long-term growth strategy and reinforces its commitment to providing businesses with faster turnaround times, exceptional print quality, greater production capacity, and environmentally responsible manufacturing.

Seagull Printing is a full-service commercial print shop based in Midvale, Utah. Seagull is a dynamic team of print and marketing professionals dedicated to helping customers achieve their goals through high-quality communication solutions. Deeply rooted in the community, the company combine industry expertise with cutting-edge technology to bring customer's vision to life.

RMGT 790 model, Ideal Solution to Support the Company's Expansion

The new production platform was supplied and installed by Print & Finishing Solutions (PFS), the Exclusive Western U.S. Distributor for RMGT presses. Following a comprehensive evaluation of Seagull Printing's production requirements and strategic objectives, PFS recommended the RMGT 790 as the ideal solution to support the company's continued expansion while maximizing operational efficiency and customer value.

For 54 years, Seagull Printing has invested in technologies that help customers communicate more effectively and achieve better marketing results. This latest investment represents the most significant advancement in the company's production capabilities in recent years and positions Seagull Printing to meet the growing demand for commercial printing, direct mail, signage, promotional products, and visual



From left to right: Chris Walker (President), Takai Yamada (RMGT Manager)

communications with unprecedented speed, consistency, and efficiency.

"This is far more than the purchase of a new printing press," said Chris Walker, President of Seagull Printing. "It represents our continued investment in our customers and in the future of our company. Every technology decision we make is focused on helping our customers succeed. This platform allows us to deliver faster turnaround, greater consistency, improved production efficiency, more competitive pricing, and reduced environmental impact while continuing to provide the personal service that has defined Seagull Printing for more than five decades."



From left to right: Joel Glass (Pressman), Ian Smith (Business Communications Manager), Ben Richards (Production Manager), Rhyan Adams (Senior Account Manager), Tony Varanakis (Account Executive), Jeff Guevara (Business Development Marketing Manager), Chris Walker (President)

Leading a Big Leap with a Clear Vision

Seagull Printing was driven by Walker's clear vision: to build a technology-forward printing company that combines exceptional customer service with continual investment in advanced production capabilities. His experience in national sales leadership, franchise operations, and print technology has shaped Seagull Printing's philosophy of continually investing in equipment and automation that improves customer outcomes while supporting sustainable manufacturing practices. That vision continues today through strategic investments such as the RMGT 790, ensuring customers benefit from industry-leading technology, environmentally responsible manufacturing, and innovative print solutions that help them achieve their marketing objectives.

At the heart of this investment is the RMGT 790's advanced automation and LED-UV curing technology, which enables printed sheets to emerge completely dry and move immediately into finishing. Combined with single-pass perfecting that prints both sides of every sheet simultaneously, the system dramatically shortens production schedules while improving consistency and reducing waste.

The benefits extend well beyond speed. Customers will experience:

- Faster turnaround on critical marketing and production deadlines.
- Increased manufacturing capacity for larger and more sophisticated projects.
- Superior color consistency through advanced automated color management.
- More competitive pricing on medium- and long-run production by maximizing manufacturing efficiency.
- Greater flexibility for rush orders and changing project schedules.
- Reduced paper waste through automated press controls that achieve accurate color with fewer makeready sheets.
- Lower energy consumption through highly efficient LED-UV curing technology.
- Reduced environmental impact through streamlined production, less material waste, and improved manufacturing efficiency.
- Premium offset print quality with exceptional precision, registration, and repeatability.

Capable of producing up to 15,000 sheets per hour, the RMGT 790 features automated plate changing, sophisticated color management, and advanced press automation that dramatically reduces makeready time while improving consistency from the first sheet to the last.

"Technology should create better outcomes for customers," Walker added. "This investment allows us to do exactly that. It helps us produce exceptional work faster, more efficiently, and more sustainably. We're investing not simply in equipment, but in the long-term success of the businesses, organizations, and communities we serve."

Much More Than Adding Capacity

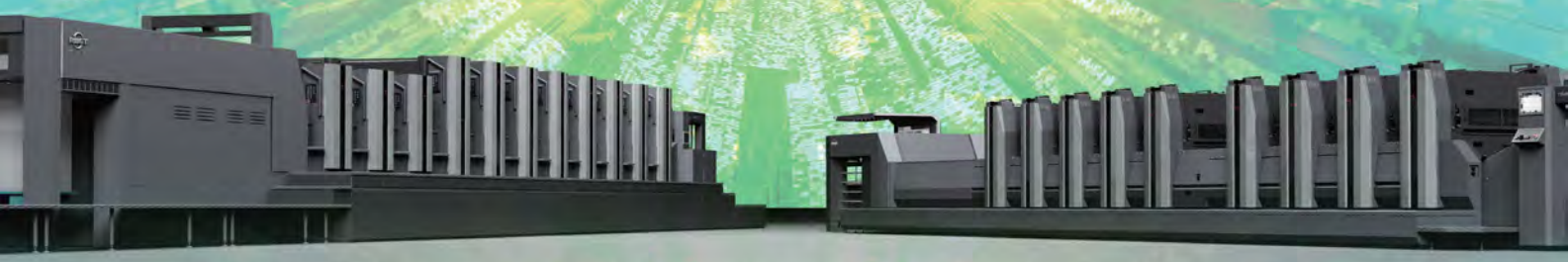
Jeff Morgan, RMGT Sales Manager for Print & Finishing Solutions, said Seagull Printing's investment reflects the vision of a company committed to long-term growth and customer success.

"Chris Walker and his team understood that this investment was about much more than adding capacity," Morgan said. "It was about transforming their operation to better serve customers. The RMGT 790 delivers the automation, efficiency, and production flexibility needed to compete at the highest level while maintaining the craftsmanship Seagull Printing is known for."

Christian Stauss, CEO of Print & Finishing Solutions, added, "Seagull Printing has demonstrated a clear commitment to investing in technology that improves customer service, operational performance, and long-term competitiveness. We are proud to partner with a company that continues to lead through innovation."

As Seagull Printing enters its next chapter, the company's focus remains unchanged: helping customers Print • Promote • Prosper through innovative technology, outstanding craftsmanship, responsive service, and solutions that deliver measurable marketing results.

Maximum Productivity Ultimate Profitability



**Combat rising printing costs and elevate your bottom line.
The RMGT 10 meets diverse demands and boosts productivity with unmatched heavy-stock capabilities and reduced setup times, while advanced automation powerfully supports operators.
Complementing this, the RMGT 970 8-UP+ press maximizes cost-efficiency through low energy consumption, compact design, and reliable continuous operation.
Invest in superior uptime, speed, and uncompromising profitability.**

41" Format Offset Presses

RMGT 10

1060 model



RMGT 1060LX-8+CC+DU+CC+LD

The RMGT 10 Series delivers an unparalleled standard of performance, meeting diverse demands from commercial to package printing. By enabling high-speed printing on heavy stock and significantly reducing varnish setup times, it drives operation rates to new highs. Furthermore, all models feature new automatic operation functions that powerfully support operator tasks, advancing the future of the printing market.

8-UP+ Presses

RMGT 9

970 model



RMGT 970PF-8+CC+LD

The RMGT 970 8-UP+ press delivers greater economy, productivity, and profitability to combat today's rising printing costs. Combining a compact design and low energy consumption with high-precision manufacturing for reliable continuous operation, it meets the diverse needs of a rapidly changing market. Furthermore, its array of eco-friendly features strongly supports a sustainable society.

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